



## **OFFERTA DI Tirocinio Curriculare; - Link.it**

**Sede:** Pisa

**Link sito:** [www.link.it](http://www.link.it)

### **Breve descrizione dell'azienda**

At Link.it, we envision a world where digital access to public services is not just a possibility but a reality for every citizen. As pioneers in the realm of software interoperability, we are on a mission to revolutionize the landscape by providing 'plug-and-play' middleware solutions to public administrations, ensuring flawless communication and empowering citizens with unprecedented convenience.

### **Breve descrizione dell'offerta**

Link.it is looking for a highly analytical and driven M&A Intern to join our team, reporting directly to the co-CEO. In this role, you will be pivotal in identifying the right acquisition targets, evaluating potential opportunities, and supporting our mission to lead in software interoperability for public administrations. Your insights and analyses will contribute directly to our growth strategy, empowering Link.it to drive change and innovate in the public sector. Key responsibilities - Target Identification: conduct detailed assessments of potential target companies to align with Link.it's strategic goals. Build and maintain a robust list of target companies, including critical financial and shareholder information. - Investment Thesis Development: collaborate with the co-CEO and the management team to develop and refine investment theses, supporting the rationale for potential acquisitions. - Market Research: analyze industry trends, competitive landscapes, and emerging opportunities to identify high-potential acquisition targets. - Financial & Shareholder Data Analysis: leverage ORBIS/AIDA to gather, verify, and analyze financial and shareholder data, ensuring comprehensive evaluations of target companies.

**Durata:** 3 mesi

**Data di inizio:** 13-01-2025

**Rimborso:** Si

**Data limite per la candidatura:** 31-12-2024

**Il candidato ideale deve essere:** Studente ancora in corso di studio

### **Il candidato deve essere iscritto/laureato in quale corso di studi:**

LM- Banca, Finanza Aziendale e Mercati Finanziari; LM- Consulenza Professionale alle Aziende; LM- Strategia Management e Controllo;

**Conoscenza della lingua inglese:** Si

### **Altri requisiti**

What we're looking for - Passionate about Strategy and Technology: you are eager to contribute to a company revolutionizing public sector technology, understanding the impact of strategic acquisitions on industry leadership. - Strong Analytical Skills: skilled in identifying trends, interpreting financials, and synthesizing data into actionable insights. - Knowledge of ORBIS / Aida: familiarity with these tools for accessing and analyzing financial and shareholder information. - Adaptable, Collaborative Mindset: you enjoy a dynamic environment and are open to learning, growth, and adaptation. - Effective Communicator with a Sense of Humor: presenting findings clearly and enjoying a collaborative, supportive work environment is important to you.

**Nome Referente:** Luca Grattarola

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